

CHRISTINA (TNT) TSUTSUI THARP

BROKER-OWNER

C: 541.815.9895

Po Box 1026 Prineville, Or 97754

**E:** christinaltnt@gmail.com License **#** 201225630





### MEET WITH A REAL ESTATE PROFESSIONAL

Hold a no-commitment initial meeting to identify next steps.

#### **ESTABLISH A PRICE**

Your agent will provide a market analysis to help determine an asking price for your home.

## PREPARE YOUR HOME

View your home through the eyes of the buyer and ask yourself what you'd expect.

### **LIST IT FOR SALE**

Your agent will put your home on the open market. Make it as easy as possible for potential buyers to view your home.

#### SHOWINGS

Short notice showings may occur. Try your best to accommodate these requests so you never miss a potential sale!



#### **FINAL DETAILS**

While under contract, the buyer will work with their mortgage provider to finalize the loan and perform other due diligence.

### **UNDER CONTRACT**

You and the buyer have agreed to all of the terms of the offer and both parties have signed the agreements.

## CHOOSING AN OFFER

Your agent will present the benefits and risks of each offer. You will have the opportunity to either accept or counter.

# OFFERS & NEGOTIATIONS

A buyer's agent will present your agent with an offer.









#### **INSPECTION**

The buyer will perform a physical inspection of the home and may even ask you to make certain repairs.

#### CLOSING

Funds and ownership are transferred. Pack up and prepare if the buyer is ready to







